

CURRICULUM VITAE

A senior director and training consultant who combines extensive knowledge, skills and wisdom with commitment and youthful enthusiasm for helping clients make good decisions for the people they care about.

1. **Family name:** FARRELL
2. **First names:** Martin
3. **Date of birth:** 1 May 1950
4. **Nationality:** British
5. **Civil status:** Married
6. **Education:**

Institution	Degree(s) or Diploma(s) obtained:
Surrey University (1980)	MSc in Applied Social Studies
Surrey University (1975-76)	Certificate of Qualification in Social Work
York University (1969-72)	BA Hons (2.1) Politics/Economics

7. **Language skills:** (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
English	1	1	1
German	3	2	4
French	4	3	4

8. **Membership of professional bodies:** International Association of Facilitators; Royal Commonwealth Society; Association of Chief Executives of Voluntary Organisations (UK); National Council for Voluntary Organisations (UK)
9. **Other skills:** Expert in bringing diverse groups to consensus; facilitating productive management processes and gatherings across cultures; personal productivity processes (with partner company Think Productive)
10. **Present position:** Founder, Director, **get2thepoint:** facilitation, change management with large institutions, training, coaching
11. **Years within the firm:** 12 www.get2thepoint.org
12. **Profile and key qualifications:**
 - **10 years experience of facilitating change with large international institutions** such as UN, British Council UK and Brazil, Timebanking USA, Transparency International (Berlin), European Forum for Restorative Justice
 - **Primary product developer of 5Ps+1 facilitation model** for preparing delivering and following thorough from meetings of all shapes and sizes everywhere; produced successful publication (2007) '**Meeting Together**' 'how to transform your meetings, conferences and other gatherings
 - **Four decades of management experience** of UK and international NGO and public sectors incl. two chief executive positions
 - **Extensive knowledge, skills and wisdom** of business & human processes combined with commitment and youthful enthusiasm
 - **Entrepreneurial ability** demonstrated by establishing and leading an expanding international consultancy
 - **Enable clients** to initiate and drive productive management processes and to transform their conferences and other gatherings
 - An **instinctive and energetic consensus-builder** with a track record of managing projects across a **diverse client base**.
 - Extensive experience of working on UN projects: hands-on experience of **UN rules, procedures, and reporting requirements**
13. **Current trusteeships** 2006 to present **Vice Chair, Read International** unwanted UK school books to **Tanzania** (student led)
14. **Professional experience:**

Date	Location	Company	Position	Description
1999 to present	UK, global	Get2thepoint - consultancy company	Founder and Director	By bringing together project teams of international experts, get2thepoint facilitates productive management processes and gatherings of all sorts - everywhere. Led by Martin Farrell, consultants' passion, knowledge, skill and integrity combine with business discipline to increase productivity and facilitate clients taking practical action to get to the point they want to get to - get2thepoint.
<ul style="list-style-type: none"> • June and October 2011, Brazil British Council Sao Paulo, Brazilia and Rio de Janiero: Independent Facilitator Facilitating process (to March 2012) of strategic change for Brazil British Council. Moving from direct delivery to model of generating and developing partnerships with external stakeholders. For British Council 2010 facilitated UK/USA symposium and 2009 facilitated launch of 'Cultures Futures' at Copenhagen climate change conference. 				
<ul style="list-style-type: none"> • March 2011 to present, UNCCD (UN Convention for Combating Desertification) Bonn: change management and culture shift Designed and facilitated 2 day Retreat for all staff; re-hired to work with whole staff team to facilitate all actions agreed at the Retreat 				
<ul style="list-style-type: none"> • May 2006 to May 2011, UNFCCC (UN Framework Convention on Climate Change) Bonn: Independent facilitator Hired on 16 occasions to design and facilitate Retreats for Programmes within UNFCCC. Number of participants ranged from 13 to 100. Some were over three days, others two, and some one day, in venues in and around Bonn. Some focussed on managing complex and painful organisational transitions, some on training and staff development, some on review and planning. 2009 UNFCCC: facilitation skills training Developed and delivered bespoke training for internal facilitators to facilitate internal meetings 				
<ul style="list-style-type: none"> • May June 2009 Fairtrade (Fairtrade Labeling Organisation International): Bonn 4 day training workshop for Asia team Design and facilitation of training workshop for 13 field staff (including China, India, Pakistan) on how to manage effective meetings across Asia in many different rural and urban settings 				
<ul style="list-style-type: none"> • 1) November 2008, 2) June 2009 Transparency International Berlin: 1) 5 day workshop facilitation 2) AFME retreat Created detailed programme and facilitated bilingual Global Workshop (60 Participants, 40 countries) for Advocacy and Legal Advice Centres managing complex international and organisational dynamics Designed and facilitated Retreat for Africa And Middle East Department 				

- 2006 to 2009 **UK Government Cabinet Office**: review and implementation of recommendations , Queens Award for Voluntary Service: review and implementation
The Queen established the **Queen's Award for Voluntary Service** as part of her Jubilee year in 2002. Get2thepoint was engaged by the Cabinet Office to review all aspects of the marketing delivery and operations of the Award. Her Majesty accepted our 61 recommendations and in 2007 the Cabinet Office re-engaged get2thepoint to implement all recommendations over the following two years.
 - 2006 **Time Banks USA** Washington DC, Boston: **strategic planning consultancy**
Facilitating planning process over a year leading to **strategic plan**, involving facilitating four face to face formal Board meetings and gatherings of stakeholders. Also chairing Board meetings by conference call, preparing strategic questions and documents.
 - 2005 **London 2012 Olympics**: facilitating Volunteering Summit
As part of London's ultimately successful bid to host the Olympics, designed and facilitated a summit of sporting and volunteering agencies. This meeting, which took place in June 2005, was a significant element in demonstrating the voluntary sector's preparedness to support the Olympics bid
 - 2002 to present **Association of Chief Executives of Voluntary Organisations (ACEVO)**: one to one crisis support and coaching for (150 in 10 years) Chief Executives in conflict with their Board
- 1999 to present **Facilitated very many business processes and meetings** including: 2011 **World Society for Protection of Animals** ,co-facilitated global workshop; 2010 **Slow Food International** Italy: co-facilitation with Resource Alliance (international fundraising consultancy) of strategy session; 2009 **Save the Children** Corporate team; 2008 **British Red Cross**, strategic positioning re 2012 Olympics; 2006 **European Forum** for Restorative Justice Brussels, Vienna, Helsinki; 2006 'Globalverkstan' **Sweden**: teaching international leadership and management skills; 2003Funding Proposal for Capacity Development of the **Caribbean Council for the Blind**;
Working with clients in a wide range of professional areas including youth, volunteering, hospices, housing, learning disability, Corporate Social Responsibility, crime, refugees, mental health

Professional experience before establishing get2thepoint

Date	Location	Company	Position	Description
Jan 1997 to Dec1998	UK	The Sainsbury Centre for Mental Health	General Manager	Doubling income publications and events; introducing project management and a unified planning cycle; streamlining HR and re-engineering the finance function; developing new IT strategy
1991 to 1996	UK	British Red Cross	Head, Branch Support Dept Acting Director, UK Operations Division	Delivering and co-ordinating management support from National Headquarters to 89 branches in the UK during a time of major organisational change including developing and implementing strategic planning programme; managing £4.5m designated fund; managing residential refugee reception centres; approval and implementation of the first British Red Cross volunteering policy; developed trustee training programme.
1987 to 1991	Kings College UK	Centre for Crime and Justice Studies,	Chief Executive	Resurrected and revitalised this long established Institute by introducing professional management, finance & membership systems, generating new income, raising the organisation's profile, programme of national, international conferences, tours, publications. Co-editor 'Crime in Europe', (Routledge 1991). Founding editor of the successful journal 'Criminal Justice Matters'.
1981 - 1986	UK	Save the Children - 'Junction Project'	Director	Founding Director of this project which implemented a ground-breaking model providing community alternatives to custody for serious young offenders. Initiated victim/ offender mediation
1968 to 1980	UK			<u>Early career experience</u> <ul style="list-style-type: none"> • Self employed 1979-80 Completed MSc thesis. Psychotherapy training. Led groups for disadvantaged young people in London. Part-time building business. • Team Leader 1977-79 (Acting Co-Director 1978) Hammersmith Teenage Project • Nursing Assistant 1974-75 Young People's Psychiatric Unit; Cambridge • Ancillary Probation Officer 1973-4 Brighton Probation Service • Volunteer 1972 -3 Devcraft charity, Johannesburg South Africa, African handcrafts • Volunteer 1968-69 working with marginalised young people, Moss Side Baptist Church, Manchester